

March - April 1991
Volume 8 No. 2

The Circuit

AFFILIATE OF: APS & COPO

The Official Journal of the International Society of Worldwide Stamp Collectors

"TURN ON" YOUR STAMPS by Tom Fortunato (# 379)

One of the hottest topics in philately today is stamp luminescence or tagging. Philatelists overseas have had a keener interest in this field of study, but we Americans are catching up.

Tagging is the application of an invisible ink on a stamp which glows when viewed with a shortwave ultraviolet (UV) lamp for United States and Great Britain stamps or a longwave UV lamp for most other foreign stamps. Discounted, these lamps can cost as low as \$25.00 and \$10.00 respectively with combination lamps also available. Longwave UV light is also commonly known as "black light." An inexpensive option would be to buy a "black light" bulb which fits a regular house lamp. While longwave UV light is not harmful, shortwave UV is. Never look directly into a shortwave UV lamp as prolonged exposure can damage eyes and skin.

Postal authorities primarily use tagged stamps to properly orient mail through automatic sorting/cancelling machines. Great Britain started experimenting with phosphor tags in 1959. The later Machin Head definitives have a wealth of one band, two band and all-over tagged varieties. Also commemoratives of the early and mid-60's were tagged in small quantities and today

command premium prices.

The first U.S. tagged stamp issued nationally was the 5¢ City Mail Delivery stamp of 1963. Commemoratives, definitives and airmails (after 1978) glow green under shortwave UV light due to the zinc-orthosilicate coating used. Airmails between 1963 and 1977 used calcium silicate and glow orange-red. Both coatings are phosphorescent, continuing to glow briefly after the UV is turned off.

Other countries use fluorescent substances which react to longwave UV. The Philippines has used at least three different coatings that glow either green, yellow or orange-red. Many Canadian stamps glow bright yellow. Some Australian and New Zealand issues are orange-red. Quite a few stamps exhibit a glow over the entire stamp, but other forms exist. Portugal has put its fluorescent coating only over the country's name or in an "L" shape. Block tagging has been popular in the U.S., placing the tag well clear of the perforations. Canadian stamps are the reverse,

with a glow around one, two or all four sides of the stamp perfs.

Invisible symbols are also printed for security purposes which glow only under UV. Indonesia has printed multiple pentagons on its stamps. Certain 1989-90 Philippines issues spell out PPS. Recent Hong Kong definitives use Chinese characters encircled by multiple "Hong Kong's."

Sometimes the ink used in printing a stamp is itself fluorescent. Italian Socialist Republic - Scott # 24 and Russia - Scott # 3192 are two examples. Colored fluorescent fibers are scattered in the paper of some Swiss issues. Even the stamp paper itself can glow through the addition of phosphor brighteners in the paper making process. This is known as the hi-bright effect and glows a pale purple under longwave UV light.

A small investment in a long and shortwave ultraviolet lamp can yield profitable benefits. With a little knowledge you can find varieties and errors undetected by the average collector or dealer. The Mexican "Exporta" series is a perfect example of this. A good instruction to glowing stamps is the booklet *Stamps That Glow* by Wayne Youngblood, available at your local stamp shop for about \$5.00. Read more about this fascinating subject!



PRESIDENT'S REPORT

You may have noted in the last issue of *The Circuit* that our treasurer is having problems converting Canadian funds into U.S. Dollars. We know this is a ridiculous situation, but it exists. Therefore, our next step is to get a Canadian Secretary to perform the job of collecting dues from Canadian members, converting the funds, and getting them to the treasurer. Herb Holland can provide details. We already have this system in effect in Australia and so far it has been working quite well and saving the members money and frustration.

I am still getting letters concerning pricing and the new catalog values. I attended two major shows in 1990, ARIPEX in Phoenix, Arizona, and ROMPEX in Denver, Colorado. My observations at these two shows, plus Ed Rosen's dealer bourse here in Las Vegas, Nevada, this year, are as follows:

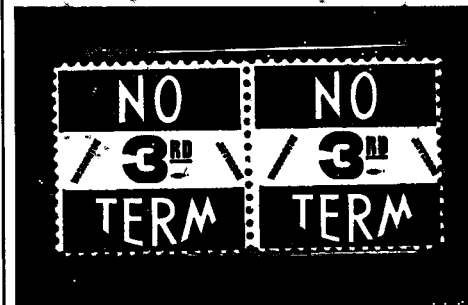
1. Most dealers are still trying to do business with a 1988 catalog.

2. The ones that are using the new catalogs are pricing individual items at or above catalog values.

In my personal dealings with the

former, I either buy country lots or collections at a great discount from the 1988 values. Usually 10-20% of catalog value is their final price. I never buy individual items from these people unless I have a new catalog handy. Incidentally, I have noticed that many of the dealers at shows do not have catalogs at all. They claim they weigh too much and they travel by air. It would seem that carrying catalogs is part of the cost of doing business and should not be used as an excuse not to use the new catalog prices. I would like to hear from some of our dealer members on this — either in person or thru this forum. I have been told that some dealers on the East coast are selling at discounts from the new net prices. Competition out there may require that, but when Eastern dealers come to our shows out here, it is not the case. I am writing this so that some of our East coast members can realize why some members' circuit book prices are higher than others. I have circuit books in several circuits and get roughly the same results from all of them in percentage of value sold. *** Ken Jenkins, Pres. (#15)

PRESIDENT MAKES IMPORTANT ELECTION ANNOUNCEMENT



As most of you are aware, 1991 is an election year for ISWSC. I wish to make it known at this time that I am not a candidate for re-election as president nor for election to any other elective office. I shall continue to serve our club in any needed position as a volunteer. I have served two terms (4 years) as Vice President and two terms (4 years) as President. I have done the best I could in getting ISWSC to being a viable organization with a truly worldwide membership, but I think it is time for new ideas to take over for awhile. Continued leadership by the same persons leads to stagnation and "good old boy" politics.

Anyone of you, anywhere in the world is eligible to run for any elected office so don't be bashful. Drop a note to Dave Nelson (#25), our Public Relations man and head of the Committee to field a slate of candidates. Tell him that office you would like to seek, why, and your background in collecting, business, or administration that qualifies you for the position you seek.

*** Ken Jenkins, President (#15)

The No 3rd Term "stamps" illustrated above are actual political stickers from the days when Franklin Delano Roosevelt was running for his third term as President of the United States. This bit of nostalgia was furnished by Ken Jenkins.

ISWSC MEMBERS HONORED FOR ACHIEVEMENTS

I write to call your attention to honors for two of our members, Dr. Joanne Berkowitz (#98) and Mrs. Ariel Poling (#76).

Dr. Berkowitz was prominently mentioned in an article on Sacramento physicians in the national magazine, *MD.*, distributed chiefly to physicians. The article described the trials Dr. Berkowitz and her partner have experienced while starting and operating an emergency medical facility in Sacramento. Her facility has been successful while others have failed and she stressed that personal involvement in the business side has been a key to that success. Her personal attention to such details as follow-up calls to each patient three days after treatment, probably has something to do with her success, too.

Mrs. Ariel Poling is very deserving of the honor bestowed by Indiana's Governor. She is known to me from personal experience. I was already an adult and a stamp collector when I moved to Bedford, Indiana, in 1973. So, I cannot say that she started me collecting stamps. From 1980 to 1985, my medical office was across the

street from the Bedford Public Library, where, along with the elementary schools, she introduced hundreds of Hoosier school children to the fascinations of philately.

Every collector has hoards of stamps that are not in his albums, loose, in a shoebox: too "valuable" to throw away but too time-consuming to fool with, soak off the paper, etc. Most of us would like to give them a good home. I urge you to send them to Ariel Poling, Route 18, Box 119-C, Bedford, IN 47421. They will find a loving home and be the raw material that allows Ariel to turn young minds to the lifelong love of philately.

*** Wallace D. Johnson, MD (#212)

HAPPY MEMBER !!

I'm certainly glad I finally was talked into joining ISWSC. I've made several excellent contacts for trading, have put lots in the mail auction and enjoy the newsletter. I would highly recommend membership to worldwide collectors. If you're sitting on the fence, as I did for months, come down on the side of better stamp collecting.

*** Chad Neighbor (#510)

TRIVIA QUIZ

1. What country has some stamps inscribed T. Ta. C.?
2. Give the native spelling of Ethiopia.
3. What country's currency includes the lempira?
4. Name a neighbor of Malawi.
5. Spanish Guinea was renamed what?

*** Tom Fortunato (#379)

Answers on Page 7

SECRETARY-TREASURER'S REPORT

First, and most importantly, an acknowledgement of and apology for two errors of mine: In the last issue among the member dropped for non-payment of dues were two who had paid — Luther Smith, Jr. (# 159) and Michael Strawn (# 353). Please note that they are still members in good standing and add them to your new roster.* My apologies to both these gentlemen.

The club announces with regret the death of Gene McGlasson, Jr. (# 194). Gene died January 2nd, 1991. Our sympathies to his widow.

Clark (# 250) was dropped for non-payment of dues. Word has now been received that he has resigned due to relocation to the Mid East. His donation of \$3.47 is acknowledged with thanks.

Please note on your new roster that Martin (# 39) is no longer President of the Junior Philatelic Association (JPA).

Three members have been restored to full membership: Mike Sivak II (# 123), Bruce Kellogg (# 188) and Donald H. Wright (# 273). *

And now to the coming election. It is highly doubtful that I will run again for the office of Secretary-Treasurer. I think I have outlived my usefulness. So, out there in stamp land, please some of you write Dave Nelson (# 25), our nominating committee chairman, and offer your services for this "fun" job. It would be helpful if you have a computer, but not essential. The club staff needs new blood. So don't sit back and wait for "someone" to volunteer. YOU are someone!!

Our Australian/New Zealand representatives are working out fine. Not it is time for the same structure to be established for our neighboring country to the north - Canada. This is a requirement of special need at this moment because of the difficulty in money transmission. We need one of our Canadian members to act as a conduit for all our members in Canada. This will save time, postage and hopefully confusion. Write to me if you can help in this regard.

The club acknowledges the following donations:

426 - Gervasio \$ 1.60

433 - Olson .60

Henson (# 423) is dropped for non-payment of dues.

The following addresses are changed:

62 Hotchner - Change to: PO Box 1125, Falls Church, VA 22041

195 Wilhelm - Change to: 1120 Wishing Well Ln, Naperville, IL 60564

428 Cox - Change to: 6027 Cheerra, Houston, TX 77096

430 Conde - Change to: H.R.H. Maj. Gen. The Prince of Conde, 11 Rue Moutek, Roudani, Tangier, MOROCCO

451 Wiskar - Change to: 12/113 - 119 Cook Rd., Centennial Park, NSW 2021, AUSTRALIA

454 Lovell - Change to: 77 Church Rd. Kaitai, Northland, NEW ZEALAND

490 Whynot - Change to: c/o Irving Stamps, PO Box 371, Don Mills, ONT, M3C 2S7 CANADA

In addition, please note the name change on # 515 listed in the last newsletter. The name should be Bernard S. Ulmas. He is listed again correctly in this edition.*

The annual financial statement for 1990 will be found elsewhere in this issue.

The new membership coding system, so long promised, is here

at last. Sorry it took so long. Read it over; then code yourself and send that code to me on a postal card. Please print it neatly. Some of the stuff I receive is hard to decipher. As received, I will list these in coming issues. Then by the time the next new roster comes out we will be ready to list everyone next to their address. Note that these codes only cover stamp collecting. This is in line with the purpose of our organization, as expressed in the by-laws. Some members wanted other collecting interests included but this was not deemed appropriate.

I will close by stating that we now have 307 paid-up members. Happy Stamping. *** Herb Holland, Secy-Treas. (# 31)

*(See Roster Additions & Corrections Elsewhere)

MEMBER ENJOYS CHALLENGE OF WORLDWIDE COLLECTING

Like most worldwide collectors, I have sat and listened to "experts" tell me again and again how important it is to specialize after I got some experience in collecting since "no one can collect the entire world." I think the problem they have is that they really mean that no one can *complete* the entire world and in that sense, they are certainly correct. However, if stamp collecting is the quest and not the result, then the worldwide collector will always have something new to keep the hobby alive.

I have been collecting since a hepatitis infection in my high school days. The collection has been set aside at various times due to work pressure but interestingly, even if I wasn't working with the collection, I did keep up my readership of the stamp papers and occasionally buy kiloware which was stored.

I currently separate incoming stamps by country and have window-faced envelopes for each country in two large storage trays. As I run across stamps, they go into the country envelope. If there is a large quantity, they are placed in a separate #3 glassine in front of the country envelope. When the two trays become too stuffed to accept another envelope, it is time for me to do an album search, country-by-country.

Any duplicates of large stamps are packaged in #3 glassines of 103-105 different and stored for swapping. The small issues are traded in quantities of 2000 for high value stamps.

Where do I get the stamps? Some are from mixtures that I buy from a number of sources. Some come from albums that I buy just to get those *grey covered* Harri's binders. Others are from country selections that I buy from dealers such as John Diller. In some ways, I am a sucker for a bulk mixture. I use my travel nights away from home on business trips to do some sorting and drying. Probably raises a lot of questions among those who remove the trash!

Finally, the last way I get stamps is the annual ad that I run in Linn's to swap off the preceding years collection of 100 packs. One of these is going on now.

One last comment, those of us that are involved in swapping of worldwide stamps should use the opportunity to spread the word about ISWSC since the swapper on the other end is probably also one of us.

*** Richard Boosey (# 482)

Deadline Next Issue * May 5th, 1991**

Classified Ads

NEW TRADING PARTNERS WANTED. Let's trade on CV for CV approval basis. I am an advanced BC and Western Europe collector and have plenty of good material to trade. Prefer high value trades. Prompt responses. SASE first trade only. (ISWSC # 434) Please write: Arthur Clarke, Box 133, Whittaker, MI 48190

(3/2)

MEMBER SEEKS JOINED SE-TENANTS, postally used only, complete as issued (blocks, full strips, panes, etc.). I offer two better British Isles or worldwide for your one. (Eight stamps for block of four). State interests. All countries wanted, duplication OK. (ISWSC # 510) Chad Neighbor, 28 Relugas Place, Edinburgh EH9 2PY, Scotland UK (2/1)

Whatzit Answers

91-1: Ken Jenkins (#15) indicates this is a Japanese tax or revenue stamp. Michael Strawn (#353) writes: Although the "thingie" at the top center vaguely resembles the Japanese chrysanthemum crest, it was never depicted similarly on Japan's stamps. The character in the center is the numeral 1 in both Japanese and Chinese. The character below it resembles the Japanese sen; sen means cents, so it may also be Chinese. The character in the lower right circle is Chinese for gold (as in gold currency — see Scott's note after China # 827). My guess is that it's Chinese. (Incidentally, that thing in the circle looks a lot like a baseball, doesn't it?)

91-2: All three respondents identified this as Algeria # 287, with E A meaning Etat Algerien or Algerian State. Albert Fineberg (#361) also gave the Yvert et Tellier Catalog # 355.

91-3: Ken Jenkins and Michael Strawn were in agreement that this is a Turkish Red Crescent (Red Cross) tax stamp.

91-4: Everyone agrees that this was from Russia, but no one knows it's purpose. It is not listed in Scott's and Ken suggests it likely was never actually issued. Michael adds that the very high denomination of 10,000 Rubles would indicate the inflationary period of 1921-23.

91-5: Ken and Michael agree this one is Japanese, purpose unknown. Ken adds that it probably has a "chop" put in the center blank space to validate. A chop is an official

OVERSEAS COLLECTORS LOOKING FOR TRADERS

I am a Dutch stamp collector and I am looking for stamps, souvenir sheets, booklets, Airmailletters, topic cancellations on - real used by the Post - covers of cards and other postal material. The topics I am looking for are: Carnival, Fastnacht, Mardi Gras, Cycling (Racing, Cyclist), Europa Cept, Paintings and Painters, Trains & Locomotives, Traditional Costumes, Fire Brigade, Owls, Birds, Windmills, Ceramics, Butterflies, Mushrooms, Orchids, Folklore, Horses and Post coaches, Music, instruments and composers, etc. I do collect worldwide and can offer in exchange, the same. I am looking for partners collecting the same. Hope to hear from you soon. F. G. Brouwer, P.O. Box 79, NL 3960 BB-Wijk bij Duurstede, Holland. ***

I like very much to collect stamps of the U.S. and topics from other states - Birds, Animals, Trains, Plants, Space, Art and Sport. Mainly in mint condition. Can use cancelled stamps also. In trade I offer as topics of U.S.S.R. and communist block in mint or used. I'm interested in postcards and envelopes also. Hope for your answer soon. (ATA # 46898-3) Alexander Kuzmins, Uzvaras 20-13, 229820 Kandava, Latvia, U.S.S.R. ***

I am a boy of thirteen, reading in grade seven. My mother tongue is Tamil and could write and speak English, too. I am interested in stamps and have a good collection of local stamps and a few foreign ones. I would like to have pen friends dealing with stamps. I am looking forward for your reply. 'S. Srihar, 133 Arasady Road, Kandarmadam, Jaffna, Sri Lanka. *** (Editor's Note: These collectors are not ISWSC members. You may contact them or not at your choice. ISWSC has no responsibility for any actions of these collectors.)

signature and is registered. Everyone is different and they are similar to our self-inking address stamps only much smaller.

Our thanks to those of you who take the extra time to look up and then write with your solutions to these puzzlers. Al Feinberg suggests that any watermarks be indicated as they can be real clues to origin. That is an excellent suggestion. I would add that it would be very helpful if those of you sending photocopies noted colors of stamp, overprints and/or postmarks, paper types, watermarks, postmark dates and any other distinctive features.

Officers, Chairpersons, & Managers

President: Ken Jenkins (#15), Box 42271, Las Vegas, NV 89116-2271 USA

Vice President: Ken Costilow (#142), 621 Virginius Drive, Virginia Beach, VA 23452 USA (Send Required Stamps for Dues for Youth Stamp Program to the Vice President)

Secretary-Treasurer: Herb Holland (#31), 825 East Torrey St., New Braunfels, TX 78130 USA

ISWSC Archivist: Hal Erickson (#173), 217 Redstone, Las Vegas, NV

Editor/Publisher: Rita Kallal (#26), PO Box 1513, West Monroe, LA 71294-1513 USA

Membership Chairman: Herb Holland (#31)

Youth Stamp Program: Ken Costilow (#142)

Public Relations Chairman: Dave Nelson (#25), 305 Kennedy Street, Petaluma, CA 94952 USA

International Foreign Secretary: Ray Comp-ton (#73), Box 1772, Manassas, VA 22110-1772 USA

Australian Secretaries: Karl F. Steinberg & Allen F. Soule, P.O. Box 12017, A 'Beckett St., Melbourne - 3000, Victoria, AUSTRALIA

Sales Circuit Manager: W. K. Dow (#418), 3337 Cesery Blvd., Jacksonville, FL 32211 USA

Auction Manager: Dr. Wallace D. Johnson (#212), 806 Overlook Drive, Beckley, WV 25801 USA

OMNI Exchange Manager: Tom Allison (#42), Box 252, Wilmette, IL 60091-0252 USA

Co-Managers: Dave Paul (#59), Dr. Isaac Tannenbaum (#163) & Jerry Gross (#429)

Board of Directors: Aubrey Dunn, Past President (#1); Dave Nelson (#25); John Hotchner (#62); Hal Erickson (#173) and the Elected Officers.

Advertising Policy: All ads dealing with philatelic concerns are acceptable. We reserve the right to edit out objectionable language. Advertisers are expected to respond to all inquiries, so be sure you can handle the responses before you offer to trade, buy or sell. If you have a bad result from answering an ad, contact the editor. We will try to resolve the conflict.

Display Rates (Camera Ready) per Insertion:

Full Page	\$25.00
Half Page	10.00
Quarter Page	7.00
Per column inch	2.00

Classified Rates per Insertion: First 30 words, including name, address, and zip code are \$3.00. Additional words are 20 for \$1.00. State abbreviations are one word. "P.O. Box 12345" is two words. Zip Code is one word.

Make all checks payable to ISWSC.

NATIONAL MEETING INFORMATION

In response to Tom Fortunato's (# 379) request for information about holding regional or national meetings, these guidelines are the procedure to follow:

1. Contact show secretary well in advance (6 months or so) and request a table and/or meeting room.

2. After confirmation of request, prepare a news release and sent it to *The Circuit* Editor (Rita Kallal # 26) for inclusion in the next edition. This release should contain: what, where, when, and who the contact person is to be. The show chairman will include your event in the show program. Remember that newsletter Editor is working with a 2-month lead time to make your preliminary preparations accordingly.

3. Send request to Dave Nelson (# 25), ISWSC Public Relations man, for some of the club brochures for display and distribution at your table or the show's publication table.

4. After the show, write up a report and send it to the Editor for inclusion in the next issue of *The Circuit*.

Please note that you will probably have more non-members in attendance than members. This is a fine source of new members so be prepared to tell them all about the benefits of ISWSC. This is the reason they came.

This procedure may be followed with any national or regional show. For local shows, perhaps just a few club brochures at the show's entry/info table would be nice. If anyone wishes to have a regional meeting, please do so. In some areas where there is a concentration of members perhaps you could organize a chapter. Please keep the ISWSC President informed so he/she can assist you in any way possible. ... Ken Jenkins, President (# 15)

WANTED: ISWSC SWAP CIRCUIT MEMBERS

If you want to trade stamps send a SASE to ISWSC SWAP CIRCUIT, Chairman Dalene Thomas (# 101), 8612 W. Warren Ln., Lakewood, CO 80227-2352.

You will receive a list of the 8 members of your circuit and a copy of the guidelines governing this round-robin. Three circuits are now underway and we can form as many as needed. This is a fun and inexpensive way to add to your collection. Join Now!!

... Dalene Thomas (# 101)

ISWSC SALES CIRCUIT WRITE FOR A SAMPLE SELECTION OR INFO TO SELL YOUR DUPLICATES

CONTACT:

ISWSC Sales Circuit • W. K. Dow (# 418)
3337 Cesery Blvd. • Jacksonville, FL 32211

CODE SYSTEM READY TO GO

The following code system is to be used by ISWSC to give members more information about each other's collecting interests without taking an inordinate amount of space in the roster.

- A Collect all worldwide
- B Collect worldwide (Date - Period)
- C Collect mint only
- D Collect postally used only
- E Collect used (including CTOs) only
- F Collect mint or used (including CTOs)
- G Collect mint or postally used
- X Have been a worldwide collector (-Years)

- AA Age -- under 15
- BB Age -- 15 - 21
- CC Age -- 22 - 40
- DD Age -- 41 - 65
- EE Age -- 66 or over

- 1 Also collect covers
- 1a Also collect covers (U.S. only)
- 2 Also collect postal stationery
- 2a Also collect postal stationery (U.S. only)
- 3 Also collect postmarks, cancellations, etc.
- 3a Also collect postmarks, cancellations, etc. (U.S. only)
- 4 Also collect precancels
- 4a Also collect precancels (U.S. only)
- 5 Also collect perfins
- 5a Also collect perfins (U.S. only)
- 6 Also collect postcards
- 6a Also collect postcards (U.S. only)
- 7 Especially like stamps of (Country)

- 50 Want to trade or exchange with other members
- 60 Want to correspond with other members
- 70 Write first
- 80 I read & write English only
- 80a I read & write English primarily, but can also read some Spanish
- 81 I read & write Spanish only
- 81a I read & write Spanish primarily, but can also read some English
- 82 I read & write (Language) only
- 83 I read & write English and (Language)

SAMPLE: B (to 1940), D, X (15), CC, 4a, 7 (France), 50, 80

Means: Collect worldwide to 1940 only, collect postally used only, have collected worldwide for 15 years, my age is between 22 and 40, also collect US precancels, especially like stamps of France, want to exchange stamps with other members and only reads & writes English.

Forward your collecting codes on a postcard (print clearly or type please) to the Secretary-Treasurer, Herb Holland (# 31) for inclusion in upcoming newsletters.

ROSTER ADDITIONS & CORRECTIONS

Mbr #	Name & Address	Date Joined	Will Trade	Mint Used or Both	Mbr #	Name & Address	Date Joined	Will Trade	Mint Used or Both
					521	Milos Honzik Seitertova 1833 Sokolov 35601 CZECHOSLOVAKIA	3 Feb 91		
159	Luther H. Smith, Jr. 1585 E. Race St. Allentown, Pennsylvania 18103 USA	6/1/85	Yes	Both	522	Bryan Dopler 5147 Castle Drive Pittsburgh, Pennsylvania 15236 USA	9 Feb 91	Yes	Both
353	Michael Strawn 11827 Carney Warren, Michigan 48089 USA	5/4/89	Yes	Both	523	Marvin D. Bernstein 3333 - 21st Street San Francisco, California 94110 USA	10 Feb 91	Yes	Both
123	Mike Sivak II PO Box 951 Notre Dame, Indiana 46556 USA	10/17/84	No	Both	524	T. Hendricks Julianalaan 37 VeHoevelaken 3871 NETHERLANDS	12 Feb 91	Yes	Used
188	Bruce Kellogg 1202 Half Street Washington, DC USA	1/21/86							
273	Donald H. Wright 1106 Parkway Lane Barefoot Bay, FL 32976 USA	2/2/87	Yes	Both					
457	John B. Tang 5A Jalan Delima, Is. Glades Glugor Penang 11700 MALAYSIA	3 Feb 91	Yes	Used					
515	Bernard S. Umlas 714 Cheryl Drive Iselin, NJ 08830 USA	21 Dec 90	No	Used					
516	John G. Flint 487 Crescent Drive Beres, Ohio 44017 USA	15 Jan 91	Yes	Both					
517	Jo Olmstead 308 Grove St. Los Osos, California 93402 USA	16 Jan 91	Yes	Used					
518	Geraldo Jose Volpon Caixa Postal 223 Paranagua, PR 83200 BRASIL	26 Jan 91	Yes	Mint					
519	Betty Allan 3454 Scrimshaw Drive Jacksonville, Florida 32257 USA	1 Feb 91	Yes	Both					
520	Randy Heimpel 42 Church Street Parry Sound, Ontario P2A 1Y5 CANADA	3 Feb 91							

VICE PRESIDENT'S REPORT

Stamp donations for the Youth Program continue to arrive, along with requests for stamps. Parcels sent to Youth Club leaders have resulted in several nice thank you notes. You'll find a couple examples in this issue of The Circuit. Recipients were located in Missouri, Louisiana, New York, Montana, California, Pennsylvania, Illinois and Massachusetts.

A special thank you goes out to member # 193, Z. V. Jizba, for the very large and heavy parcel containing 34,000 stamps in stacks to 100 of the same issue. These stamps in the past have been made into packets of about 250 different and distributed to youths at stamp shows.

Again, notes included with the donations are appreciated. I regret that I have not been able to answer them all.

Only one other member has identified himself as being a subscriber to Prodigy. I have received several suggestions for computer programs for use with philatelic data base and for printing album pages. Some remain untested, but all were greatly appreciated. Happy Collecting!

*** Ken Costilow, Vice President (# 142)

**JOIN
OMNI EXCHANGE**
Fill Empty Spaces in Your Collection
without a Lot of Money
Trade Your Duplicates
For Info Write:
OMNI EXCHANGE
Tom Allison, Manager
Box 252
Wilmette, IL 60091-0252

TEACHING YOUNGSTERS ABOUT PHILATELY AN EXHILARATING EXPERIENCE FOR MEMBER

I was invited to the Village Park Elementary School in Falls Township, Bucks County, Pennsylvania, to talk about my *Hobby* (Stamp Collecting). I had a class of twenty-five children in the Third grade. Fortunately for me I had my wife, Mildred, and my daughter, Deborah, with me. The children were so excited and had so many questions to ask that the three of us were kept busy.

We started out by giving each child a cancelled envelope with a City and State cancellation. Inside the envelope there were some assorted worldwide stamps. Our intentions were to keep the children occupied the whole time we were there. I was kept busy explaining how educational stamps were, and what they could learn from them. I included information on some of the ways to check out a stamp, such as watermarks, perforations, colors, tagging — which we later demonstrated. Mildred passed out some old Linn's Stamp News plus some older catalogues. We tried to keep the whole situation as informal as possible. We had placed a lot of the tools necessary for the hobby on a table, plus lots of philatelic things for the kids to look at. We had a few Moon Landing envelopes, 3-D stamps, railroad cancellations, etc. While I talked, we allowed the children to walk around the table and ask Mildred or Deborah any questions they might have, and believe me, they had plenty!

We then asked if anyone could find their envelope's cancellation City & State on the map. If they could, they were rewarded with another envelope full of stamps. Would you believe that everyone participated; we helped those that had trouble, so that they could get the prize. I wish you could have seen their faces, when they got their prizes.

Then we had them removed the foreign stamps from the envelope and again, if they could find the country on the map, they were rewarded with another pack of stamps. We had so much fun that afternoon; I'll never forget it!

At the end of our demonstrations we decided to have a contest, the prize was a stamp from Kibris, which is the Turkish portion of Cyprus. The stamp depicted President Reagan and President Gorbachev signing a arms agreement, which was, in fact, the beginning of the end of the Cold War. We explained the history of the stamp and what it would mean for each and everyone of us.

For the contest, each child was to design and draw their own stamp, any country they chose, over the weekend. The teacher was to collect their pictures and the winner was picked by their Fourth grade peers. Incidentally, the design that won was for a Great Britain stamp; we sent it to Queen Elizabeth and she sent a beautiful letter to the winning child.

The principal and the teacher said they haven't seen such enthusiasm. It was a day of fun that I'll never forget and am looking forward to doing it again, as soon as possible.

... Albert H. Feinberg (# 361)



TRIVIA ANSWERS:

1. Turkey
2. Ethiopia
3. Honduras
4. Mozambique, Tanzania or Zaire
5. Equatorial Guinea

RAECH'S RUMINATIONS

I'm sure all of us have been reading the various mixture analyses that have been presented by our illustrious S. E. Rutxim. I'm also sure that each of us, at one time or another, has purchased a mixture or two.

In philatelic jargon, the terms mixture or mix are used interchangeably and we all know or have an idea what a mix is. It is really nothing more than the combination of various components (in our case, stamps) into one mass. This mass is broken down into smaller units and then disposed of.

A mixture being what it is, usually contains duplication, sometimes very heavy duplication. An extreme case would be a mix of 1000 stamps which contained 999 of one variety and only 1 of another. I've never run across that situation, but it is possible — the buyer takes his/her chances.

Another element present in mixtures is condition. You are sure to find some damaged stamps in just about any mix. You can also expect to find a number of heavily cancelled stamps. Hopefully, the stamps you need will be undamaged and will be relatively lightly cancelled.

Mixtures are available in all sorts of variations, such as by country, area, off paper, on paper, and in various amounts — an ounce, two ounces, quarter pound, pound, kilogram (2.2 lbs), etc. The point here is that you know what you're interested in and in what quantity, and you take it from there.

Over the years, certain words have, and are, being used to describe types of mixtures. "Mission Mix" and "Bank Mix" are two that come to mind. "Mission Mix" usually means the mixture has common definitives with few, if any, large (commemorative) stamps. A "Bank Mix," on the other hand, may contain more large pictorials, but not necessarily high values.

So there you have it! A brief look at one fascinating area of our hobby. If you have the time to putter and fiddle around, like duplicates, and are a bit of a gambler, mixes/mixtures might be right up your alley.

Just a quick observation from the Round-Robin Exchange. We had attempted to develop some sort of a "Want List" concept as a part of it. For various reasons it couldn't be worked out. I have been in correspondence with another member of ISWSC who was also interested in this idea. Taking a shot, I asked him to send me a list of what he needed. He did, and I was able to fill a few gaps for him. In looking over his list, it struck me — he and I, by and large, were missing the same stamps. A very strange coincidence?!? Or is there some sort of conspiracy afoot? A puzzlement — truly a puzzlement.

... RH (# 363)

ISWSC SWAP CIRCUIT

To become part of a Swap Circuit
Send a SASE to:

Swap Circuit - Dalene Thomas
8612 W. Warren Ln.
Lakewood, CO 80227

Financial Statement
Year ended 31 Dec 1990

Balance fwd from 31 Dec 89 \$ 2052.79

Income:

Dues - new mbrs 426-515 (89)	\$ 465.40	
Renewal dues	1222.40	
Donations	202.24	
Interest	129.34	
Advertising in "The Circuit"	35.00	
Donation Auction	309.05	
Mail Sale	168.95	
Miscellaneous	<u>10.78</u>	
Total Income		2543.16

Expense:

Postage - Secy-Treas	\$ 212.62	
Printing & Copying	60.61	
Publishing "The Circuit" 4 issues ¹	542.96	
Office Supplies	40.87	
President's Expense ²	127.60	
Vice-President's Expense ³	28.32	
Misc.	17.58	
Bad Debt	<u>35.00</u>	
Total Expense		<u>1,065.56</u>

Balance 31 Dec 90⁴ \$3,530.39⁵

1 Nov-Dec '89 issue & 3 issues in 1990
2 Telephone and Postage
3 Postage sending stamps to youth groups
4 On deposit First Fed Savings & Loan of New Braunfels
5 While this is our year-end balance, approximately \$600.00 will be spent from it soon for pub. 4 issues of The Circuit for which we have not yet been billed.

¿Whatzit?



91-6



91-7



91-8



91-9



91-10



91-11

YOUTH GROUPS WRITE THANK YOU LETTERS FOR STAMPS

Jan. 31, 1991

Dear Mr. Costilow,

Thank you so very much for your VERY GENEROUS donation of stamps for the children of the Martin Warren school stamp club. They arrived today.

As you might imagine it will take us a long time to get thru all these stamps but I know the children will be so happy to get them. In the meantime too we will learn lots of geography as we look up all these countries on a map.

I find the little souvenir sheets you sent very interesting and the sheet of fish, shells, etc. very pretty. We'll have to have some special drawings for these.

Sincerely,

Thanks again.

Mary Bert Dee

FROM THE EDITOR'S DESK

I for one am thankful for the swift end to the war in the Middle East. We hear the Louisiana troops assigned to the Middle East will likely be home by late June. My husband's unit completed all their desert training — just in time for the war's end. Unless something goes wrong with the peace process, they'll be home in a couple weeks or so. Life at the print shop has taken on a better pace since a new production manager came on board in February and I am able to relax without so much stress about getting things done.

I wish to thank those who write with items, articles, letters, etc. for the newsletter. Do keep them coming as an editor is always in need of more material.

I also want to thank Riva Carver (# 493) for letting us know about the Canadian Postal idiosyncracies. I was not aware that stapled material, even though mailed at first class or airmail US postage rates, are considered by the Canadian post office about the same as bulk rate here in the US. In order to insure prompt delivery, I will be happy to put our Canadian friends' newsletters in an envelope from now on. It appears that even if we have a Canadian agent to help with the money exchange, we will still mail the newsletter from the US. We would have to gain about 4,980 Canadian members to mail the newsletter at Canadian bulk rate (they require 5000 minimum!!). Thanks, Riva, for sending our President this information. I'm sure your fellow Canadian members will appreciate the faster delivery.

Another thank you to member Joe Palko (# 421) who sent a packet of stamps - on and off paper, to each officer, chairperson and your editor, as a token thank you for all the volunteer work for ISWSC. He said to pick out any or all we wanted and send any leftovers on to the Vice President for the youth program. Thank you, Joe, I found several I could use and will forward the rest to the VP. It was very thoughtful of you.

A couple members sent me a Fax after the last newsletter, one about being dropped from membership and the other was the Raech's Ruminations column. Anyone wishing to send a Fax should call 1-318-387-5341. The Fax operates 24 hours, so any time is okay.

While speaking of electronic transmissions, I was wondering how many writers or potential writer members have a computer and modem (or have a friend with a modem) and would be interested in transmitting directly to me by modem? I presently do not have a modem, but if there is sufficient interest in sending articles, etc., by modem, I'd gladly buy one as it would save me hours of typing.

Reading Raech's Ruminations, I was reminded of a particular set of Jamacian definitives that I had complete except for one middle value. Once I get a set down to the point of only one stamp needed to complete a set, it becomes a challenge to finish it, unless that stamp is out of my financial range. I pour over price lists, send want lists, etc., ask dealers for the specific stamp or set. The situation of the Jamacian set was a four year ordeal, during which time I saw only one copy and it was creased. I finally found a good copy in a bulk lot of British commonwealth material which contained about 25 Jamacian stamps and MY stamp was one of them. I couldn't believe my luck!! I have always marveled at some of Scott's pricing, as this stamp cataloged about 35¢. As difficult as it was to get, it should have cataloged about \$10.00. Some stamps are very difficult to find, particularly in good condition used, even though the catalog gives them a low value, it becomes obvious that they are scarce and more

YOUTH GROUPS WRITE THANK YOU LETTERS FOR STAMPS

GOOD PINE MIDDLE SCHOOL

TELEPHONE 688-2665
EARL K. BROOKS, PRINCIPAL
RT. 1 - BOX 495
JENA, LOUISIANA 71342

February 8, 1991

Kenneth L. Costilow
621 Virginus Dr.
Virginia Beach, VA 23452

Dear Mr. Costilow:

On behalf of the Ben Franklin Stamp Club at Good Pine Middle School, I would like to thank you for your very generous donation of stamps and/or supplies.

The children have thoroughly enjoyed receiving the donations, which by the way, have been received from all over the United States. It's a great way for them to build their own collections and at the same time, learn to share and to pursue the many and varied interests that can be developed with postage stamps and materials. For example many who collected U.S. only have now begun a world-wide collection and vice versa.

Now our only problem is not having enough time at school to pursue the hobby adequately. I am looking into having a monthly meeting on Saturday at the school so that we can have time to really work on the children's collections.

We get a monthly film from the U.S. Postal Service which we show to the members. Then the next day we have our regular scheduled meeting where they can participate with hands-on activities. Since the response from my ad in LINN'S (which has been tremendous and exciting), we have met more frequently.

We have approximately 35 members and once again from all of them and our other two sponsors, Miss Hazel Brewer and Mr. Tom Cockerham, we thank you for your generosity and caring spirit for our children.

Sincerely,

Johnnie Bethard
Mrs. Johnnie Bethard
G.P.M.S. Secretary and
B.F.S.C. Sponsor

Thanks for the World-wide stamps!

P.S. You might receive two letters of thanks. Names and addresses of donators were given to members and they were supposed to write letters. If you do, consider yourself doubly thanked. WE APPRECIATE YOU!

difficult to obtain than the so-called high values with high catalog value. Ah, yes, the puzzlelements of collecting!!

I'm really sorry to hear that some of our Officers don't wish to run again because they have done a really splendid job over the past few years. However, I know they have done more than their share of the work load for ISWSC and it is time for other members to take a turn. I agree with Ken Jenkins (# 15) that one reason alot of people won't volunteer to hold office is the fear of being stuck there forever, doing all the work. So how about some of you taking a short term in office? I'm sure the present Officers would be extremely helpful to you, so it wouldn't be like you were out there all alone. From the letters, articles, etc., I know there are many talented, energetic members out there with lots of good ideas ... take a turn! How 'bout it?

Don't forget to bid in the Mail Sale # 4. There are a lot of goodies in this one... surely you can find something to bid on. Bids are due June 15th, but early postmarks win ties bids, so get your bids in early. In the meantime, don't let your stamps come unglued!

... Rita Kallal (# 26)

INTERNATIONAL SOCIETY of WORLDWIDE STAMP COLLECTORS

825 E. Torrey • New Braunfels, Texas 78130 • U. S. A.

MEMBERSHIP APPLICATION

Name _____

Address _____

City, State, Country, Zip Code _____

Telephone number (if applicant resides in the USA or Canada) _____

Do you wish to trade by mail with other members? Yes _____ No _____

Do you collect? Used _____ Mint _____ or Both _____

How long have you been a world wide collector? _____

Who told you about ISWSC? _____

Are you a member of APS? _____ APS # _____

Member of other philatelic organizations? (list) _____

Philatelic References: Give name and mailing address

1. _____

2. _____

3. _____

Other References and/or Comments: _____

DUES: Our membership year is Oct - Sept. - \$5.00 and a donation of 250 different stamps per year. (* All stamps donated by members are given away free to youth groups to encourage stamp collecting among young people.) Join in Oct. \$5.00; Nov. or Dec \$4.20; Jan or Feb \$3.40; Mar or Apr \$2.80 to Oct plus 1 year; May or Jun \$2.00; Jul or Aug \$6.20; Sep \$5.40. You may pay up to 3 years at one time (saves us and you time).

Send \$5.00 (USA) DUES for the next 12 months to:

ISWSC • Herbert S. Holland, Secy Treas.
825 E. Torrey
New Braunfels, Texas 78130 USA

AND: Send 250 (or more, don't be shy) mint or used STAMPS of any country to:

ISWSC Youth Programs • Kenneth L. Costlow, Vice President
621 Virginia Drive
Virginia Beach, Virginia 23452 USA

You will receive by return mail the By-laws, a membership roster with society officers annotated thereon, a membership card with your official number, and a copy of the society newsletter, *The Circuit*. Membership benefits include society stamp exchange, sales circuits and auction, all available at very low cost.

Name of Sponsor: _____ ISWSC # _____

ISWSC • *The Circuit*
Herb Holland, Secy-Treasurer
825 E. Torrey
New Braunfels, TX 78130
U. S. A.

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